

# PRESS RELEASE - FOR IMMEDIATE DISTRIBUTION

Dated: July 31, 2012

# Solid Second Quarter Earnings Seen At Citizens Bancorp of Virginia, Inc.

**Blackstone, Virginia** Citizens Bancorp of Virginia, Inc. (the "Company") (OTCBB: CZBT), the parent company of Citizens Bank and Trust Company (the "Bank"), reported net income of \$834 thousand, or \$0.36 per share, for the quarter ended June 30, 2012, a 1.2% increase over the \$824 thousand, or \$0.35 per share, reported for the second quarter of 2011. Earnings for the six month year to date period increased 11.9% to \$1.743 million as compared to the \$1.558 million in the same period last year.

## **Earnings Highlights**

Earnings performance in the second quarter was positively impacted by an increase in net interest income to \$3.009 million from the \$2.992 million in the second quarter of 2011. The Company's net interest margin on a fully taxable equivalent basis decreased slightly to 4.16% from 4.28% for the same period in 2011. The reduction is attributable to a continuing period of historically low interest rates which is resulting in an industry-wide margin compression. We are extremely pleased to be able to maintain a net interest margin above 4%, but expect this margin compression to remain a challenge over the near term.

Noninterest income increased by \$42 thousand, or 7.1%, to \$634 thousand compared to the second quarter of 2011 and noninterest expense increased to \$2.472 million from \$2.355 million in the second quarter of 2011. There were no material changes in any income or expense category.

### **Balance Sheet**

At June 30, 2012, total Company assets reached \$333.8 million, an increase of \$5.4 million over the second quarter of 2011. The Bank's loan portfolio ended the period at \$197.5 million, representing a decrease of 3.5%, or \$7.1 million, from the prior year. This decrease is the result of continued weak loan demand.

Deposit growth continued as total deposits grew to \$275.5 million from \$272.6 million over the second quarter of 2011. Noninterest-bearing demand deposits increased to \$40.5 million, or 17.7%, from \$34.5 million at the end of the second quarter of 2011.

#### **Capital Strength**

The Company's total equity at June 30, 2012 rose to \$42.7 million. Total risk-based capital and Tier 1 risk-based capital ratios were 22.25% and 21.08%, respectively. Both ratios significantly exceed the current regulatory standards for well-capitalized status.

#### **Credit Quality**

The Bank's loan portfolio has continued to perform well and remains stable. The provision for loan losses for 2012 declined \$83 thousand and \$158 thousand compared to the three and six month periods in 2011. Net charge-offs for

the second quarter of 2012 were \$133 thousand compared to \$286 thousand in the second quarter of 2011. Year to date net charge-offs decreased to \$153 thousand in 2012 from \$331 thousand in 2011. Nonaccruing loans as a percentage of loans decreased to 1.18% as of June 30, 2012 from 1.66% at June 30, 2011.

President and CEO, Joseph D. Borgerding commented, "We are pleased with our strong earnings performance and solid growth in low cost core deposits for the first half of 2012. We are also encouraged that nonaccrual loans and loans over 30 days past due have shown meaningful improvement from the same period last year."

#### About Citizens Bancorp of Virginia, Inc. and Citizens Bank and Trust Company

Citizens Bank and Trust Company was founded in 1873 and is the second oldest independent bank in Virginia. The Bank has eleven offices in the Counties of Amelia, Chesterfield, Nottoway and Prince Edward, along with one branch in the city of Colonial Heights and one in the Town of South Hill, Virginia. Citizens Bancorp of Virginia, Inc. is the parent company of the Bank and is headquartered in Blackstone, Virginia. The Company's stock trades on the OTC Bulletin Board under the symbol "CZBT". Additional information on the Company and the Bank is also available at its web site: www.cbtva.com.

#### **Cautionary Statement about Forward-Looking Statements**

We caution you that certain statements in this release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe that our expectations with respect to these forward-looking statements are based upon reasonable assumptions within the bounds of our business operations, there can be no assurance that the actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. For more details on factors that could affect expectations, see the Company's Annual Report on Form 10-K for the year ended December 31, 2011 and its other filings with the Securities and Exchange Commission.

# CITIZENS BANCORP OF VIRGINIA, INC. AND SUBSIDIARY Consolidated Balance Sheet (Dollars in thousands, except share data)

Assets	-	naudited) June 30, 2012	December 31, 2011		
Cash and due from banks	\$	7,027	\$	6,124	
Interest-bearing deposits in banks	•	3,117	•	2,606	
Federal funds sold		10,601		10,445	
Securities available for sale, at fair market value		90,928		84,512	
Restricted securities, at cost		881		933	
Loans, net of allowance for loan losses of \$2,341					
and \$2,352		195,153		197,363	
Premises and equipment, net		6,703		6,790	
Accrued interest receivable		1,535		1,635	
Other assets		1,834		2,357	
Bank-owned life insurance		8,596		8,446	
Other real estate owned, net of valuation allowance of \$220 in 2012					
and \$181 in 2011		7,404		7,430	
Total assets	\$	333,779	\$	328,641	
Liabilities and Stockholders' Equity					
Liabilities					
Deposits:					
Noninterest-bearing	\$	41,587	\$	37,079	
Interest-bearing		233,922		234,518	
Total deposits	\$	275,509	\$	271,597	
FHLB advances		5,000		5,000	
Other borrowings		6,430		6,009	
Accrued interest payable		557		608	
Accrued expenses and other liabilities		3,608		3,581	
Total liabilities	\$	291,104	\$	286,795	
Stockholders' Equity					
Preferred stock, \$0.50 par value; authorized 1,000,000 shares;					
none outstanding	\$	-	\$	_	
Common stock, \$0.50 par value; authorized 10,000,000 shares;	Ψ		Ψ		
issued and outstanding, 2,295,467 for 2012 and 2,326,242 for 2011		1,148		1,163	
Additional paid-in capital					
Retained earnings		41,033		40,533	
Accumulated other comprehensive income		494		150	
Total stockholders' equity	\$	42,675	\$	41,846	
Total liabilities and stockholders' equity	<u>\$</u>	333,779	\$	328,641	

# CITIZENS BANCORP OF VIRGINIA, INC. AND SUBSIDIARY Consolidated Statements of Income (Dollars in thousands, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,		
	2012	2011	2012	2011	
Interest and Dividend Income					
Loans, including fees	3,071	3,288	6,219	6,529	
Investment securities:					
Taxable	330	424	670	908	
Tax-exempt	265	253	526	511	
Federal Funds sold	6	3	13	10	
Other	10	10	19	14	
Total interest and dividend income	3,682	3,978	7,447	7,972	
Interest Expense					
Deposits	642	947	1,335	1,929	
Borrowings	31_	39	62	77	
Total interest expense	673	986	1,397	2,006	
Net interest income	3,009	2,992	6,050	5,966	
Provision for loan losses	67	150	142	300	
Net interest income after provision					
for loan losses	2,942	2,842	5,908	5,666	
Noninterest Income	•	,	·	·	
Service charges on deposit accounts	231	267	460	506	
Net gain on sales of securities	-	-	-	-	
Net other-than-temporary impairments	-	(40)	(28)	(40)	
Net gain on sales of loans	30	13	72	27	
Income from bank owned life insurance	77	75	150	147	
ATM fee income	210	195	417	377	
Other	86	82	157	131	
Total noninterest income	634	592	1,228	1,148	
Noninterest Expense					
Salaries and employee benefits	1,414	1,371	2,817	2,740	
Net occupancy expense	164	151	306	300	
Equipment expense	100	118	192	240	
FDIC deposit insurance	58	60	127	261	
Net (gain) on sale of other real estate owned	(18)	(9)	(117)	(16)	
Impairment - other real estate owned	-	27	45	27	
OREO expenses, net of rental income	30	22	95	30	
Other	724	615	1,367	1,200	
Total noninterest expense	2,472	2,355	4,832	4,782	
Income before income taxes	1,104	1,079	2,304	2,032	
Income taxes	270_	255	561	474	
Net income	834	824	1,743	1,558	
Earnings per share, basic & diluted	0.36	0.35	0.75	0.66	

# CITIZENS BANCORP OF VIRGINIA, INC. AND SUBSIDIARY **Consolidated Regulatory Capital Ratios And Performance Ratios**

(Dollars in thousands, except per share data)

				Three	Months Ended					
_	June 30, 2012		March 31, 2012		December 31, 2011		September 30, 2011		June 30, 2011	
Per Share Data:										
Earnings per weighted average share		0.36	0.39		0.36		0.34		0.35	
Weighted average shares outstanding		2,303,986	2,319,048		2,328,307		2,340,193		2,348,509	
Actual shares outstanding		2,295,467	2,312,047		2,326,242		2,331,242		2,348,509	
Book value per share at period end	\$	18.59	\$ 18.27	\$	17.99	\$	18.20	\$	17.70	
Dividend per share	\$	0.17	\$ 0.17	\$	0.17	\$	0.17	\$	0.17	
Performance Ratios:										
Return on average assets		1.00%	1.10%		1.02%		0.96%		1.00%	
Net interest margin, (FTE) <sup>1</sup>		4.16%	4.23%		4.28%		4.12%		4.14%	
Efficiency ratio <sup>2</sup>		65.50%	62.70%		63.80%		63.28%		63.54%	
Capital and Other Ratios:										
(Ratios are period end, unless Tier 1 leverage ratio	ss stated	d otherwise) 12.64%	12.42%		12.69%		12.57%		12.54%	
Total risk-based capital ratio		22.25%	22.28%		22.05%		22.01%		21.70%	
Allowance for loan losses to total loans		1.19%	1.22%		1.18%		1.18%		1.04%	
Nonaccruing loans to total loans		1.18%	1.12%		1.04%		1.36%		1.66%	
Net charge-offs (net recoveries to average loans	s)									

0.27%

0.34%

0.00%

0.56%

0.04%

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(annualized)

The net interest margin is reported on a fully taxable equivalent basis.
 Computed by dividing noninterest expense by the sum of net interest income (on a fully taxable equivalent basis) and noninterest income.